

Now or Never.

That is the phase which our Century Club assumes to-day. Last night only a few sets were left of the 1,000 allotted for distribution at introductory prices—so few that the closing of the Club to day is inevitable. If the sets hold out orders will be received until 12 O'CLOCK TO-NIGHT, but it is likely that the last set will be taken before that hour.

The Dispatch feels good to-day—actually jubilant.

We are proud of what we have accomplished. We said to the Century Co. in the beginning that if they would turn over to us 1,000 sets for distribution we would find 1,000 homes (500 in Richmond) ready to enshrine them, and what was more, they would be the best homes—progressive homes—for that is the kind of people who read The Dispatch.

We were not reckoning without our host; the enterprise has been a PHENOMENAL SUCCESS from start to finish. By to-night the Club will be completed—this means

a saving of \$56,000 to this community!!

This is the difference in round figures on the 1,000 sets between the introductory club price and The Century Co.'s regular price, which they will adhere to after the club is closed.

THIS IS THE WORK



that a few prompt people will secure to-day at club prices and terms, which means a saving of about \$56 each.

There is yet time.

Prompt action may yet secure a participation in this club distribution. If you cannot call to register your name for one of the sets, send the attached registration blank by special delivery. It will cost only a few cents to try, and if registered in time you will save a large amount on your set. Should it reach us too late your membership fee will, of course, be refunded. The opportunity is too important for you to neglect. A surer way than mails or messenger is to use

Telegraph or Telephone.

There is no time left to write for further information. If you want the work at this introductory club price you must take The Dispatch's guaranty that all is just as represented.

The Richmond Dispatch.

TRADE OF THE WEEK

HEAT AND HOLIDAYS HAVE MADE IT SEEM IRREGULAR.

FAVORABLE FEATURES CONTINUE.

The attitude of confidence in coming Good Business Maintained—Southern Cotton Mills Have Done Much Better Than Northern Ones.

NEW YORK, September 9.—

Bradstreet's to-morrow will say: Heat and holidays have imparted an irregular appearance to speculative and general distributive trade this week, and, therefore, to bank clearing returns, more particularly at the East, but with the arrival of cooler temperatures, some improvement is reported at those markets. Generally speaking, favorable basic features already noted still continue more in evidence, and the attitude of quiet confidence in future good trade is unabated. Conditions in many leading industries, but particularly in iron and steel and their various products, are of continued and growing strength.

GRAIN EXPORTS.

Wheat shipments for the week, including foreign, aggregated 3,100,238 bushels, as against 3,687,000 bushels last week, 5,465,526 bushels in this week one year ago, 3,730,114 bushels in 1890, 1,810,000 bushels in 1889, and 2,784,000 bushels in 1888. Since July 1st, this year, wheat exports aggregated 12,423,800 bushels, against 12,321,732 bushels during the same period of 1890.

COGNAC EXPORTS.

Corn exports for the week aggregated 3,865,800 bushels, against 1,661,700 bushels last week, 4,963,368 bushels in the corresponding week of 1890, 2,205,448 bushels in 1889, and 89,502 bushels in 1888, and 69,570 bushels in 1887. Since July 1st, this year, the exports of corn aggregated 28,407,870 bushels, compared with 24,475,737 bushels last year.

FAILURES.

Business failures in the United States number 142, against 164 last week, 173 in this week a year ago, 308 in 1890, 213 in 1889, and 223 in 1888.

LULL IN IRON.

Following the intense activity in the placing of orders for iron and steel during the past few weeks has come a quieting in the demand, but the experience of the past few days, however, and some cases upward tendency of prices point to the conclusion that the lull is due almost entirely to the bills being already heavily oversold. Export business has certainly been checked by the inability of American mills to deliver within the time limits set, but orders have been placed in the West this week for a large lot of steel bars for shipment to England.

UNABATED ACTIVITY.

Unabated activity is reported at Chicago, and dry-goods shipments cannot be made fast enough. Small but numerous advances in the prices of different classes of steel are reported from that city and St. Louis. Railroads are reported buying two or three months ahead of time. Business is active at Kansas City,

CLEVELAND, Louisville, and throughout the entire Northwest.

On the Pacific coast, San Francisco reports merchants interested in developing trade with Hawaii. Healthful activity exists in distribution at Portland, Tacoma, and Seattle.

SOUTHERN CONDITIONS.

Some check to trade is reported in the Lower Mississippi Valley, caused by reports of yellow-fever, and heavy rains on the South Atlantic coast are said to have impaired cotton crop prospects, and to have checked trade and collections, but the report from the South as a whole is still good, based partly upon last season's immense yield, and confidence in another heavy crop this year.

Southern Mills Have Done Much Better Than Northern Ones.

Southern mills have done well during the season just closed, contrasting sharply with northern mills in this respect, but the need of an increased foreign outlet for American goods is unmistakable. In the East, more is doing in lumber, drugs, paints, and glass at Philadelphia; general trade is quiet at Baltimore; hot weather and holidays checked business in dry-goods at New York, but cooler weather has brought an improved spot demand; wool sales have again fallen off at Boston; cotton goods are quiet but steady, and the demand for men's-wear woollens is not up to expectations.

EMPORIA'S CONTRIBUTION.

EMPIRIA, Va., September 9.—(Special.) Mr. George W. Geary, for many years a prominent merchant of this place, will shortly remove to Pleasant Hill, N. C. to engage in business at that place. Mr. Geary's departure is much regretted. He has made a good citizen. He is a member of the Town Council of Emporia.

Mr. Hinkins, finding his daughter missing from home yesterday morning, started in search of her.

Accompanied by his son, he came to Winchester, but their search proved no avail, as the young couple had concealed their tracks well and no clue to their whereabouts could be obtained.

The groom is a prosperous young farmer, and is the son of O. Henry Crabb.

one of the wealthiest and leading residents of Shenandoah county. The bride is 19 years of age.

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Accompanied by his son, he came to Winchester, but their search proved no avail, as the young couple had concealed their tracks well and no clue to their whereabouts could be obtained.

Miss Fannie Wood is visiting her brother, Mr. George E. Wood, yesterday.

He is an attorney at law, and is on an extended hunting trip. Among the number are Town-Sergeant S. D. Goodwyn, Judge W. Samuel Goodwyn went up to Lawrenceville yesterday on legal business.

Mr. Hinkins, finding his daughter missing from home yesterday morning, started in search of her.

Accompanied by his son, he came to Winchester, but their search proved no avail, as the young couple had concealed their tracks well and no clue to their whereabouts could be obtained.

Registration Blank.

To the Dispatch, Richmond, Va.: Please register my name for a set of The Century Dictionary and Cyclopaedia at introductory rates, and send me illustrated pamphlet containing specimen pages and sample map; also, description, prices, &c., of the various styles of binding, to aid me in my choice. Inclosed find \$4 to cover membership fee in your club.

Name.

Address.

Address.

City.

State.

Post Office.

County.

Zip.

Day.

Month.

Year.

Signature.

Printed Name.

Occupation.

Education.

Religion.

Marital Status.

Age.

Sex.

Color.

Height.

Weight.

Complexion.

Build.

Temperament.

Character.

Interests.

Skills.

Languages.

Travel.

Reading.

Writing.

Art.

Music.

Sports.

STOCK LIQUIDATION

DRASTIC PROCEEDING OF THIS SORT AT HEAVY EXPENSE.

SHORT-LIVED PERIOD OF FIRMNESS.

By Noon, However, Prices Were Tumbling Throughout the List—Wheat Rallies and Closes Higher—Provisions Rule Weak.

NEW YORK, September 9.—

There was further drastic liquidation in the stock market to-day, at an expense to the price of stocks of between \$1 and \$2 per share in a great many cases. Disappointment over the fixing of the St. Paul dividend at only 21-2 cent, continued the prevailing influence, and no attention was paid to favorable developments or to the indications of an easier condition in money.

Selling was chiefly in the nature of speculative profit-taking, and came from an element that has persisted in the conviction that prices were certain of a further advance.

A great part of this confidence has been based on the supposition that the St. Paul dividend would be increased, and would awaken general activity and widespread outside interest, as was the case with the increased Burlington dividend.

There was a short-lived period of firmness in prices early in the day on a demand to cover some of the shorts put out yesterday. This movement was encouraged by the failure of the London market to reflect any violent depression on account of the St. Paul dividend, but the advance in prices was met by continued heavy offerings, and by noon the movement to throw over stocks was in full force again, and prices were tumbling throughout the list. Early gains in a few special cases were almost completely wiped out.

Among those stocks which have recently been subject to attack there was some improvement noticeable. It was, in fact, evident that fresh commitments, either on the short or on the long side, were not in order, and the activity of the market was almost entirely liquidation, pure and simple, due to the hardness of money.

PRICE RECOVERY.

The distinctly easier tone of money in the afternoon brought recovery in prices, aside from that due to covering by the room traders. The reduction of the call-loan rate to 21-2 cent, resulted in the steadying of foreign exchange and a check to the advance of the London money rate. New York banks continue to loan cash very heavily to the Sub-Treasury, and the shipments of currency to the interior show a large increase over those of last week.

The bond market showed the effects of liquidation, though to a less degree than in stocks. The 4's, \$4,000,000, United States 2's advanced 1-2, and the new 4's 1-4, while the 3's, when issued, declined 1-8 in the bid price. There were large dealers in the 3's at from 181-2 down to 181-4 at the close.

The total sales of stocks to-day were 570,790 shares, including Atchafalpa (preferred), 14,100; Baltimore and Ohio, 5,300; Chicago, Burlington and Quincy, 29,400; Louisville and Nashville, 9,500; Manhattan, 17,500; Metropolitan Street Railway, 7,800; Missouri Pacific, 6,000; Northern Pacific, 23,200; Union Pacific, 15,200; St. Paul, 18,400; Union Pacific (preferred), 24,700; American Tobacco, 7,900; Chicago Great Western, 9,200; People's Gas, 18,700; Sugar, 7,000; United States Steel, 10,000; and 7,000; Leather (preferred), 7,400; United States Rubber, 7,200.

MONEY AND EXCHANGE.

Money on call firm at 21-24 per cent; last loan at 3 per cent; prime mercantile paper, 464-1-2 per cent.

Sterling exchange firm, with actual business in bills at 141-1-4 for 60 days; demand, 141-1-2; 30 days, 141-1-2; 15 days, 141-1-2; 7 days, 141-1-2; 3 days, 141-1-2; 1 day, 141-1-2; 1 hour, 141-1-2; 15 minutes, 141-1-2; 5 minutes, 141-1-2; 1 minute, 141-1-2.

BANK CLEARINGS.

The total bank clearings in the United States for the week were \$1,056,574,363. Exclusive of New York, \$45,418,100.

NEW YORK STOCK QUOTATIONS.

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